### Transparency and Engagement in Investigations

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### Benefits of

# Transparency and Engagement

- Improves the quality of the evidence
  - Allows parties to address concerns, focus document production, propose remedies
- Promotes more efficient investigations
  - > Helps identify dispositive issues; eliminate non-issues
  - Provides preview of defenses
  - Allows for more effective settlements
- Leads to good enforcement decisions and settlements

#### Engagement with Parties During an Investigation

- Provide notice of investigation
- Encourage transparent discussions re:
  - Procedural issues
  - ≻Theories of harm
  - ➢Evidence
  - Enforcement decision or settlement
- Offer meetings with agency management at key points in the investigation

#### Practice Pointers for Engaging with Parties

• Oral or written ("white papers")

• Consider setting up regular meetings or teleconferences with counsel

• Consider meeting with parties' business executives or economists

# **Engagement with Third Parties**

• Allow third parties an opportunity to engage with the agency

• Establish a cooperative rapport

• Keep them informed of major developments